

# Meals that Make a Difference

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## 2016 Annual Report

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# About Us

## Our Mission

Hawai'i Meals on Wheels is dedicated to helping Oahu's elders and individuals with disabilities preserve their independence at home. We do this primarily by providing hot, nutritious meals and regular personal interaction with those we serve.

## Our Values

### Opportunity

We strive for the comfort and well being of our clients by offering them an opportunity to receive a hot meal delivered personally to their home.

### Respect & Dignity

We believe in treating all our clients, volunteers, and staff with the utmost honor, caring, respect, and dignity.

### Volunteers

We encourage service through volunteers as we expand our outreach to meet a growing demand.

### Independent

We are committed to ensuring our own financial independence in order to help our clients preserve their independence.



*Lyft driver Kelcy Lum delivering to our kūpuna.*



*Monday Morning Mail Out ladies who label over 8,500 envelopes for our mailings.*

### Quality

We are dedicated to the highest quality of our services, our meals, our staff, and our organization.

### Community

We seek to be a part of a community 'ohana, fostered by teamwork and collaboration with like-minded organizations.

### Communication

We actively promote our mission in order to increase its awareness among community leaders, organizations, volunteers, and families.

# 2016 at a Glance

**97,150**  
meals deliveries

**86%**  
of clients are 80 years old or more

**847**  
homebound elderly and disabled clients

**7**  
clients are 100 years old or more

**425**  
new clients

**\$553,000**  
spent on meals

**62%**  
of our clients are female

**10**  
kitchen partners

**85**  
median age of clients

**47**  
delivery routes

**96%**  
of clients are 60 years old or more

**450**  
volunteers



*Mahalo to Hawaiian Electric and Aloha United Way for their donation of an electric car to Hawaii's Meals on Wheels.*



*Dedicated Hawaii's Meals on Wheels volunteers, the Foyes, deliver meals to appreciative recipients in Windward Oahu.*

# A Message from Our CEO

## A Year of Record-Breaking Achievements



Aloha! In 2016, Hawai'i Meals on Wheels Meals experienced the loss of two great women: Irmgard Hörmann, the founder of Hawai'i Meals on Wheels, and Anna Derby Blackwell, a dedicated board member and volunteer. Both of these women were truly inspirational.

Irmgard started our organization in 1979 because of the need she saw for those who were homebound and unable to participate in congregant dining. She began with two small routes in Makiki and Moili'ili, six clients, six volunteers, and \$25.

Anna, who also served as a meal delivery volunteer, was always looking for ways to make Hawai'i Meals on Wheels stronger and more vibrant. Her nonprofit leadership and public relations experience was valuable and will be missed.

Although these women are no longer with us, their spirit and passion remain with us. They inspire us to keep moving forward to meet the needs of vulnerable seniors in our community. In 2016, we reached record-breaking milestones in a number of areas:

- Hawai'i Meals on Wheels delivered 97,150 meals in 2016. This was a 12% increase over the 86,551 meals we delivered in 2015.
- In 2016, Hawai'i Meals on Wheels served 847 people. This was a 24% increase over the 683 clients we served in 2015.
- In 2016, Hawai'i Meals on Wheels started service to 425 new clients.
- The majority of Hawai'i Meals on Wheels clients—99%—who we served in 2016 were age 50 or older. More than half were between the ages of 80 and 99. Hawai'i Meals on Wheels also had the privilege of serving seven centenarians!

These milestones were possible because of the support of so many. In 2016, Hawai'i Meals on Wheels spent \$553,000 on medically therapeutic meals purchased from 10 kitchen partners, including hospitals, care homes, and commercial kitchen vendors throughout Oahu. We appreciate the generosity of our donors and volunteers. Without their kind support, we wouldn't be able to carry on the mission and vision of Irmgard. I believe she would be proud of our achievements. Let's continue to do great work for Hawaii's kūpuna!

Mahalo nui loa,

*Michelle Cordero-Lee*

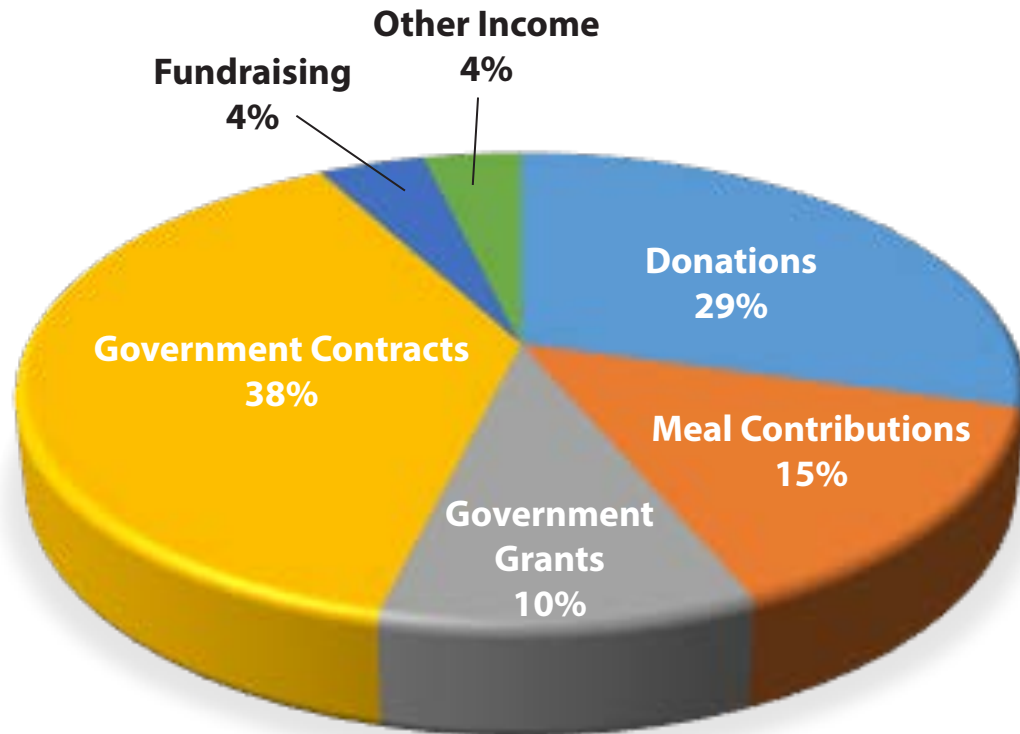
Michelle Cordero-Lee  
Chief Executive Officer



*Our Thanksgiving Toilet Paper Turkeys made by Punahou School students.*

# 2016 Revenue

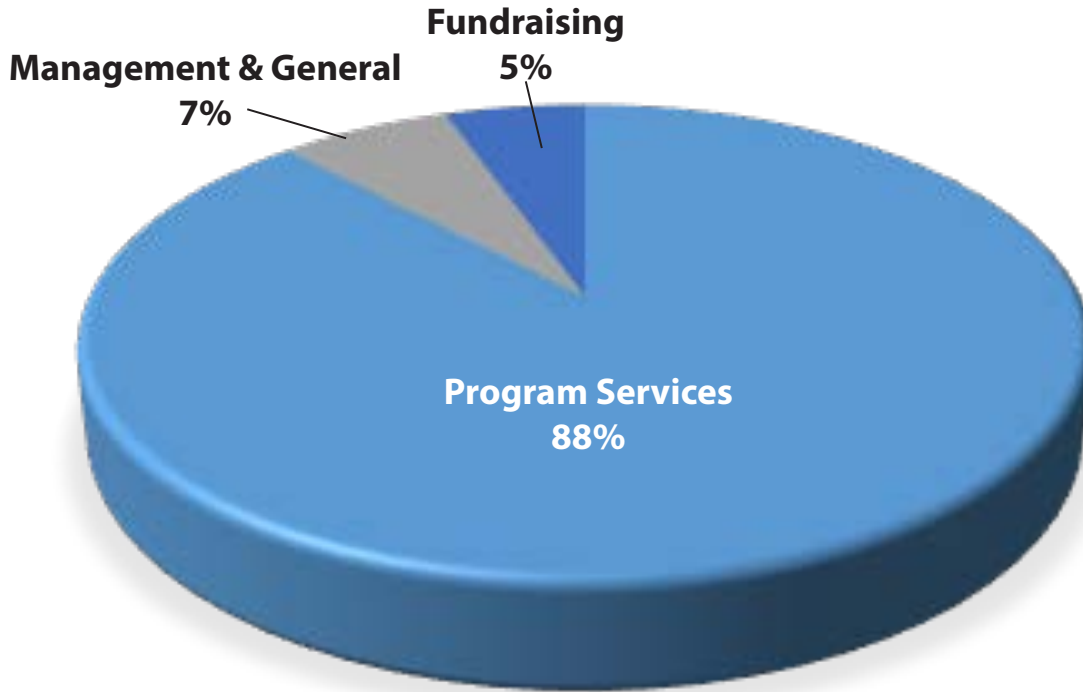
**Total Public Support & Revenue: \$2,062,560**



	Government Contracts	\$789,520	38%
	Donations	\$604,158	29%
	Meal Contributions	\$295,649	15%
	Government Grants	\$210,436	10%
	Fundraising	\$84,774	4%
	Other Income	\$78,023	4%
	<b>TOTAL PUBLIC SUPPORT AND REVENUE</b>	<b>\$2,062,560</b>	<b>100%</b>

# 2016 Expenses

**Total Expenses: \$1,427,289**



 Program Services	\$1,255,643	88%
 Management & General	\$94,647	7%
 Fundraising	\$76,999	5%
<b>TOTAL EXPENSES</b>	<b>\$1,427,289</b>	<b>100%</b>

Net Assets at Beginning of Year \$2,618,539\*

Net Assets at End of Year \$3,253,810\*

Net Change in Assets \$635,271\*

\* Includes \$8,594 released from restricted funds

# Our Board of Directors

## Officers

President  
**Geoffrey Pang**  
American Business Marketing

Vice-President  
**Rickey Murashige**  
Kuakini Health Systems  
H & R Block

Secretary  
**Joanne Kealoha**  
ILWU Local 142

Treasurer  
**Donna Ojiri**  
Sodexo at the University of Hawai'i

## Directors

**Anna Derby Blackwell**  
Retired Public Relations Executive

**Ross Esaki**  
Allstate Insurance

**Lella Migita**  
Retired Educator

**Theo Stiller**  
Wealth Strategy Partners, LLC

**Samuel Suen**  
Law Office of  
Samuel K. L. Suen, LLLC

**Robert Takeshita**  
Territorial Savings Bank

**Irmgard Hörmann**  
Founder  
Honorary Board Member



*The 2016 Hot Wheels Gala Costume Contest  
Winner: Toshiba Business Solutions.*



*A \$5,000 check from Par Hawaii for the  
Hele Matching Grant Challenge.*

# Our Staff

**Michelle Cordero-Lee**  
Chief Executive Officer

**Andy Merriam**  
Administrative Coordinator

**Julie Teruya**  
Office Assistant

**Deena Ahakuelo**  
Program Coordinator

**Joal Murakami**  
**Xanthie Moss**  
**Ruth Palmer**  
Program Assistants

**Doug Matsuoka**  
IT Coordinator

**Adney Atabay**  
**Dave Gutierrez**  
**Richard Gallarde**  
**Mike Lundy**  
Staff Drivers

**Brad Akamu**  
Volunteer Coordinator



*Hawai'i Meals on Wheels CEO Michelle Cordero-Lee, seated front left, was among the 22 nonprofit recipients who received generous support from Bank of Hawaii's Live Kōkua charitable giving program. Bank of Hawai'i employees and retirees raised a record-breaking \$678,091 in 2016 and Hawai'i Meals on Wheels received more than \$40,000. In addition, employees helped support Hawai'i Meals on Wheels events throughout the year.*





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